

OPENING FOR ALL SCENARIOS:

If Shareholder is an Individual:

Hello, my name is _____. May I please speak with _____? I'm calling regarding your current investment in the [Name of Fund(s)]. Briefly, I wanted to be sure you received a proxy statement and proxy card for the Special Meeting of Shareholders to be held on November 12, 2009. Has that arrived? For confirmation purposes, may I please have your city, state, and zip code? Thank you.

If Shareholder is a Corporation or other entity:

Hello. My name is _____. May I please speak with _____? I'm calling regarding your current investment in the [Name of Fund(s)]. Briefly, I wanted to be sure you received a proxy statement and proxy card for the Special Meeting of Shareholders to be held on November 12, 2009. Has that arrived? For confirmation purposes, may I please have your full name and title? Are you authorized to vote this account?

SCENARIO 1:

If Shareholder says that they **HAVE NOT** received the proxy statement and proxy card:

Step 1:

I would like to mail you another set of proxy materials. Do you still live at (address)? You should receive your materials within 7 to 10 business days.

Step 2:

I would like to leave you with our toll free number. If you have any questions or would like to vote over the phone after you receive your proxy statement, please call {CFS toll free at _____}. When calling, please refer to record #_____. Our hours of operation are from 9:00 am to 11:00 pm Eastern Time, Monday through Friday, and 12 pm to 6 pm on Saturday. Thank you for your time. Have a nice day / evening!
After Shareholder Response: Thank you for your time. Have a nice day/evening!

SCENARIO 2:

If Solicitor reaches Answering Machine:

This message is to remind you that a Special Meeting of Shareholders of the [Name of Fund(s)] is scheduled for November 12, 2009. You should have received a proxy statement in the mail. If you have received it, to quickly vote your shares over the telephone, simply call _____. When calling please refer to record #_____. Representatives are available until 11:00 p.m. Eastern time, Monday through Friday, and 12 pm to 6 pm on Saturday and will be happy to assist. If for any reason you have not received it, call us at _____ and we will send you another. Your vote is important! Thank you.

SCENARIO 3:

Step 1:

A. If Shareholder says that they **HAVE** received the proxy statement and proxy card: Have you had a chance to return your proxy card yet?

Step 2:

B. If Shareholder says that they **HAVE** returned the proxy card:
For whatever reason, that vote has not yet registered. To ensure that your vote is registered for the upcoming meeting, I can quickly assist you with that over the phone today.

Step 3:

C. If Shareholder says that they **DO NOT** want to place a vote over the phone:

Mr./Ms. _____, your vote is important to the fund. It will only take a moment of your time to ensure that your vote is registered. The Board recommends a vote in favor of each proposal. Would you like to register a vote along with the recommendation of your Board?

If YES-follow step 4E.

If NO-follow step 4F.

D. If Shareholder says that they **DO** want to place a vote over the phone:

The Board recommends a vote in favor of each proposal. Would you like to register a vote along with the recommendation of your Board?

Step 4:

E. If Shareholder **DOES** want to vote with the Board:

I am recording your vote for each proposal and will send you a printed confirmation to (address). Please review your confirmation when you receive it and call {CFS toll free} immediately if your voting instructions are not correctly reflected in the confirmation. For confirmation purposes, may I have the city, state and zip code that we'll be mailing your confirmation to?

E(1.) If the account has duplicates:

Mr./Ms. _____, you own additional investments in (list all fund names). Have you received the proxy statements and proxy cards for these accounts?

If YES-ask if shareholder would like to vote the accounts.

If NO-CONFIRM ADDRESS AND REMAIL PROXY MATERIALS.

E(2.) After Shareholder Response:

Thank you for your time and your vote. Have a nice day/evening!

F. If Shareholder **DOES NOT** want to vote with the Board:

Would you like to review the proposals now and then place your vote?

F(1.) If Shareholder **DECLINES** to vote:

Thank you for your time. We will look forward to receiving your vote. Have a nice day/evening!

F(2.) If Shareholder **AGREES** to vote:

READ each proposal directly from the proxy statement **AND ANSWER ANY QUESTIONS ABOUT THE PROCESS OF SUBMITTING A PROXY OR VOTING.**

The Board recommends a vote in favor of each proposal. How would you like to register your vote?

F(2.)A. If Shareholder **DECLINES** to Vote:

Thank you for your time. We will look forward to receiving your vote. Have a nice day/evening!

F(2.)B. If Shareholder **AGREES** to Vote:

I am recording your vote and will send you a printed confirmation to (address). Please review your confirmation when you receive it and call {CFS toll free} immediately if your voting instructions are not correctly reflected in the confirmation. For confirmation purposes, may I have the city, state and zip code that we'll be mailing your confirmation to?

If the account has duplicates:

Mr./Ms. _____, you own additional investments in (list all fund names). Have you received the proxy statements and proxy cards for these accounts?

If YES-ask if shareholder would like to vote the accounts.

If NO-CONFIRM ADDRESS AND REMAIL PROXY MATERIALS.

After Shareholder Response:

Thank you for your time and your vote. Have a nice day/evening!

SCENARIO 4:

Step 1:

A. If Shareholder says that they **HAVE** received the proxy statement and proxy card:

Have you had a chance to return your proxy card?

Step 2:

B. If Shareholder says that they **HAVE NOT** yet returned the proxy card:

To ensure your vote is registered for the upcoming meeting I can quickly assist you with that over the phone today.

Step 3:

C. If Shareholder says that they **DO NOT** want to place a vote over the phone:
Mr./Ms. _____, your vote is important to the fund. It will only take a moment of your time to ensure that your vote is registered. The Board recommends a vote in favor of each proposal. Would you like to register a vote along with the recommendation of your Board?

If YES—follow step 4E.

If NO—follow step 4F.

D. If Shareholder says that they **DO** want to place a vote over the phone:
The Board recommends a vote in favor of each proposal. Would you like to register a vote along with the recommendation of your Board?

Step 4:

E. If Shareholder **DOES** want to vote with the Board:

I am recording your vote for each proposal and will send you a printed confirmation to (address). Please review your confirmation when you receive it and call {CFS toll free} immediately if your voting instructions are not correctly reflected in the confirmation. For confirmation purposes, may I have the city, state and zip code that we'll be mailing your confirmation to?

E(1.) If the account has duplicates:

Mr./Ms. _____, you own additional investments in (list all fund names). Have you received the proxy statements and proxy cards for these accounts?

If YES—ask if shareholder would like to vote the accounts.

If NO—CONFIRM ADDRESS AND REMAIL PROXY MATERIALS.

E(2.) After Shareholder Response:

Thank you for your time and your vote. Have a nice day/evening!

F. If Shareholder **DOES NOT** want to vote with the Board:

Would you like to review the proposals now and then place your vote?

F(1.) If Shareholder **DECLINES** to vote:

I would like to leave you with our toll free number. If you have any questions or would like to vote over the phone, please call {CFS toll free}. When calling, please refer to record # . Our hours of operation are from 9:00 am to 11:00 pm Eastern Time, Monday through Friday, and 12 pm to 6 pm on Saturday. Thank you for your time. Have a nice day/evening!

F(2.) If Shareholder **AGREES** to vote:

READ each proposal directly from the proxy statement AND ANSWER ANY QUESTIONS ABOUT THE PROCESS OF SUBMITTING A PROXY OR VOTING.

The Board recommends a vote in favor of each proposal. How would you like to register your vote?

F(2.)A. If Shareholder **DECLINES** to Vote:

I would like to leave you with our toll free number. If you have any questions or would like to vote over the phone, please call {CFS toll free}. When calling, please refer to record # . Our hours of operation are from 9:00 am to 11:00 pm Eastern Time, Monday through Friday, and 12 pm to 6 pm on Saturday.

Thank you for your time. Have a nice day/evening!

F(2.)B. If Shareholder **AGREES** to Vote:

I am recording your vote and will send you a printed confirmation to (address). Please review your confirmation when you receive it and call {CFS toll free} immediately if your voting instructions are not correctly reflected in the confirmation. For confirmation purposes, may I have the city, state and zip code that we'll be mailing your confirmation to?

If the account has duplicates:

Mr./Ms. _____, you own additional investments in (list all fund names). Have you received the proxy statements and proxy cards for these accounts?

If YES—ask if shareholder would like to vote the accounts.

If NO—CONFIRM ADDRESS AND REMAIL PROXY MATERIALS.

After Shareholder Response:

Thank you for your time and your vote. Have a nice day/evening!

Subject: **Delaware Investments - Delaware Pooled Trust - Proxy Information**

Good morning/Good afternoon:

I am following up regarding ____(insert client name)___ investment in the Delaware Pooled Trust ____(insert fund name)___ Portfolio. I wanted to be sure you received a proxy statement and proxy card for the Special Meeting of Shareholders to be held on **November 12, 2009**. If you have received it, we are asking that you quickly vote over the telephone or through the internet the shares represented by this client. Simply call 800-690-6903 or visit www.proxyvote.com. When voting, please refer to the control number indicated on the proxy card (sample proxy card attached for reference). The proxy materials were mailed to the address of record for this account.

If you have not received the proxy materials, call me at ____(insert direct line)___ and we will have a duplicate sent via overnight mail. Your vote is important!

Thank you.

Delaware Investments - Delaware Pooled Trust - Proxy Information

Good morning/Good afternoon:

I am following up regarding __ (insert client name) __ investment in the Delaware Pooled Trust __ (insert fund name) __ Portfolio.

As we previously communicated, there is a proxy solicitation currently underway. We held a special shareholder meeting on Nov. 12, 2009. However, we had to adjourn the proposals for certain funds until **December 4, 2009**, because we did not receive enough votes.

I wanted to be sure you received a proxy statement and proxy card. If you have received it, we are asking that you quickly vote over the telephone or through the internet the shares represented by this client. Simply call 800-690-6903 or visit www.proxyvote.com. When voting, please refer to the control number indicated on the proxy card (sample proxy card attached for reference). The proxy materials were mailed to the address of record for this account.

If you have not received the proxy materials, call me at __ (insert CSO's direct line) __ and we will have a duplicate sent via overnight mail or email. If you would like an electronic copy of the proxy statement or Q&A, please find them enclosed.

If you have already voted, thank you. You do not need to vote again.

Your vote is important!

Thank you.

**The Real Estate Investment Trust Portfolio II
(the “Fund”)**

November 2009

Dear Shareholder:

Recently, we distributed proxy materials regarding the Special Meeting of Shareholders of the Fund. This meeting, which was originally scheduled for November 12, 2009 has been adjourned due to lack of investor response. **The meeting is now scheduled for December 4, 2009 at 3:00 p.m., Eastern time at 2005 Market Street, 29th Floor, Philadelphia, PA 19103.** Our records indicate that we have not received your voting instructions.

YOUR VOTE IS IMPORTANT!

After careful review, your Board of Trustees has recommended that shareholders vote to approve the proposals, as described in the Proxy Statement we previously sent you. We urge you to act promptly in order to allow us to obtain a sufficient number of votes, avoid the cost of additional solicitation, and the possibility of another meeting adjournment. Your vote is important no matter how many shares you own. *In order for your vote to be represented, we must receive your instructions prior to the meeting to be held on December 4, 2009.* If you have any questions regarding the proposals, please call Delaware Investments toll-free at **800 231-8002**.

For your convenience, please utilize one of the easy methods below to register your vote:

1. **By touch-tone phone**

Dial the toll-free number found on your proxy card(s) and follow the simple instructions.

2. **By internet**

Enter the control number located on your proxy card(s) and follow the simple online instructions.

3. **By mail**

Simply return your executed proxy card(s) in the enclosed postage-paid envelope.

Please try to utilize either option 1 or 2 to register your vote so it may be received in time for the meeting.

WE NEED YOUR HELP. PLEASE VOTE TODAY!

If I can assist you in your participation in this proxy solicitation, please do not hesitate to contact me. The shareholder meeting is scheduled for Friday, December 4th at 3 pm Eastern time.

**The Real Estate Investment Trust Portfolio II
(the "Fund")**

VOTING REMINDER! PLEASE VOTE TODAY!

**YOUR VOTE IS IMPORTANT TO AVOID FURTHER CONTACT
AND COSTS ASSOCIATED WITH REMINDER MAILINGS AND
TELEPHONE SOLICITATION!**

December 2009

Dear Shareholder:

Recently, we distributed proxy materials regarding the Special Meeting of Shareholders of the Fund. This meeting, which was last scheduled for December 4, 2009, has been adjourned due to lack of investor response. The meeting is now scheduled for December 17, 2009 at 3:00 p.m., Eastern time at 2005 Market Street, 29th Floor, Philadelphia, PA 19103. Our records indicate that we have not received your voting instructions.

After careful review, your Board of Trustees has recommended that shareholders vote to approve the proposals, as described in the Proxy Statement we previously sent you. We urge you to act promptly in order to allow us to obtain a sufficient number of votes, avoid the cost of additional solicitation, and the possibility of another meeting adjournment. Your vote is important no matter how many shares you own. In order for your vote to be represented, we must receive your instructions prior to the meeting to be held on December 17, 2009. If you have any questions regarding the proposals, please call toll-free 800 231-8002.

TO VOTE TODAY, PLEASE CHOOSE ONE OF THE FOLLOWING OPTIONS:

1. Vote by Touch-Tone Telephone

For touch-tone voting, please refer to your voting card(s) for a toll-free number and follow the instructions.

2. Vote On-Line

Enter your control number located on your voting card(s) and follow the online instructions.

3. By Mail

Return your executed voting card(s) in the enclosed postage-paid envelope.

WE NEED YOUR HELP. PLEASE VOTE TODAY!

**The Large-Cap Value Equity Portfolio
(the “Fund”)**

VOTING REMINDER! PLEASE VOTE TODAY!

**YOUR VOTE IS IMPORTANT TO AVOID FURTHER CONTACT
AND COSTS ASSOCIATED WITH REMINDER MAILINGS AND
TELEPHONE SOLICITATION!**

December 2009

Dear Shareholder:

Recently, we distributed proxy materials regarding the Special Meeting of Shareholders of the Fund. This meeting, which was last scheduled for December 4, 2009, has been adjourned due to lack of investor response. The meeting is now scheduled for December 17, 2009 at 3:00 p.m., Eastern time at 2005 Market Street, 29th Floor, Philadelphia, PA 19103. Our records indicate that we have not received your voting instructions.

After careful review, your Board of Trustees has recommended that shareholders vote to approve the proposals, as described in the Proxy Statement we previously sent you. We urge you to act promptly in order to allow us to obtain a sufficient number of votes, avoid the cost of additional solicitation, and the possibility of another meeting adjournment. Your vote is important no matter how many shares you own. In order for your vote to be represented, we must receive your instructions prior to the meeting to be held on December 17, 2009. If you have any questions regarding the proposals, please call toll-free 800 231-8002.

TO VOTE TODAY, PLEASE CHOOSE ONE OF THE FOLLOWING OPTIONS:

1. Vote by Touch-Tone Telephone

For touch-tone voting, please refer to your voting card(s) for a toll-free number and follow the instructions.

2. Vote On-Line

Enter your control number located on your voting card(s) and follow the online instructions.

3. By Mail

Return your executed voting card(s) in the enclosed postage-paid envelope.

WE NEED YOUR HELP. PLEASE VOTE TODAY!

I am following up regarding []'s investment in The [] Portfolio of Delaware Pooled Trust.

As we previously communicated, there is a proxy solicitation currently underway. We held a special shareholder meeting on Nov. 12, 2009. However, we had to adjourn the proposals for certain funds until **December 17, 2009**, because we did not receive enough votes.

Our proxy vote tabulator, Broadridge, can only send the proxy card to the underlying shareholder and only the underlying shareholder can vote. I have asked Broadridge to e-mail a duplicate proxy card to your attention. When voting, please refer to the instructions referenced in the attached letter. In light of the timing of the December 17th shareholder meeting, registering your vote by telephone or internet would be greatly appreciated.

I have copied your consultant and custodian on this e-mail communication as they are aware of this proxy solicitation.

Your vote is important!

Thank you.

